



CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

DECEMBER 31, 2016

To the Unitholders of Lanesborough Real Estate Investment Trust:

We have audited the consolidated financial statements of Lanesborough Real Estate Investment Trust and its subsidiaries, which comprise the consolidated statements of financial position as at December 31, 2016 and 2015 and the consolidated statements of comprehensive loss, changes in deficit and cash flows for the years then ended, and a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of the consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audits to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal controls relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal controls. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of Lanesborough Real Estate Investment Trust and its subsidiaries as at December 31, 2016 and 2015 and their financial performance and their cash flows for the years then ended in accordance with International Financial Reporting Standards.

Emphasis of Matter

Without qualifying our opinion, we draw attention to Note 2 in the consolidated financial statements which indicates that Lanesborough Real Estate Investment Trust as at December 31, 2016 has incurred a loss before discontinued operations of \$1,264,483 during the year ended December 31, 2016 and, as at that date, has a working capital deficit of \$1,333,161 and is in breach of certain debt covenants. These conditions, along with other matters as set forth in Note 2, indicate the existence of a material uncertainty that may cast significant doubt about the Trust's ability to continue as a going concern.

Winnipeg, Manitoba
March 13, 2017

MNP LLP
Chartered Professional Accountants

LANESBOROUGH REAL ESTATE INVESTMENT TRUST
CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

| | <u>December 31</u> <u>2016</u> | <u>December 31</u> <u>2015</u> |
|---|-----------------------------------|-----------------------------------|
| ASSETS | | |
| Non-current assets | | |
| Investment properties (Note 5) | \$198,099,131 | \$216,434,958 |
| Loan receivable (Note 7) | 4,000,000 | - |
| Restricted cash (Note 8) | <u>2,650,066</u> | <u>2,850,478</u> |
| Total non-current assets | <u>204,749,197</u> | <u>219,285,436</u> |
| Current assets | | |
| Cash | 706,768 | 407,513 |
| Rent and other receivables (Note 9) | 394,131 | 419,815 |
| Deposits and prepaids (Note 10) | 780,126 | 1,037,538 |
| Defeasance assets (Note 11) | <u>-</u> | <u>2,580,343</u> |
| | 1,881,025 | 4,445,209 |
| Assets held for sale (Note 12) | <u>38,772,107</u> | <u>54,794,159</u> |
| Total current assets | <u>40,653,132</u> | <u>59,239,368</u> |
| TOTAL ASSETS | <u>\$245,402,329</u> | <u>\$278,524,804</u> |
| LIABILITIES AND EQUITY | | |
| Liabilities | | |
| Non-current liabilities | | |
| Long-term debt (Note 13) | <u>\$110,597,313</u> | <u>\$122,080,890</u> |
| Total non-current liabilities | <u>110,597,313</u> | <u>122,080,890</u> |
| Current liabilities | | |
| Trade and other payables (Note 14) | 3,207,534 | 1,735,601 |
| Current portion of long-term debt (Note 13) | 130,720,198 | 141,300,008 |
| Deposits from tenants | <u>1,529,110</u> | <u>1,510,790</u> |
| | 135,456,842 | 144,546,399 |
| Liabilities held for sale (Note 12) | <u>3,953,317</u> | <u>14,772,534</u> |
| Total current liabilities | <u>139,410,159</u> | <u>159,318,933</u> |
| Total liabilities | <u>250,007,472</u> | <u>281,399,823</u> |
| Total deficit | <u>(4,605,143)</u> | <u>(2,875,019)</u> |
| TOTAL LIABILITIES AND EQUITY | <u>\$245,402,329</u> | <u>\$278,524,804</u> |

Approved by the Board of Trustees

"Charles Loewen"

"Earl Coleman"

The accompanying notes are an integral part of these financial statements

LANESBOROUGH REAL ESTATE INVESTMENT TRUST

CONSOLIDATED STATEMENTS OF COMPREHENSIVE LOSS

| | Year Ended December 31 | |
|--|------------------------|------------------------|
| | <u>2016</u> | <u>2015</u> |
| Rentals from investment properties | \$ 18,328,212 | \$ 30,215,224 |
| Property operating costs | <u>10,513,925</u> | <u>14,063,358</u> |
| Net operating income | 7,814,287 | 16,151,866 |
| Interest income | 149,576 | 86,998 |
| Interest expense (Note 15) | (19,076,586) | (23,272,205) |
| Trust expense | (1,883,331) | (1,816,996) |
| Gain (loss) on sale of investment property (Note 12) (Note 5) | 86,167 | (100,711) |
| Fair value adjustments (Note 16) | <u>11,645,404</u> | <u>(87,443,849)</u> |
| Loss before discontinued operations | (1,264,483) | (96,394,897) |
| Loss from discontinued operations (Note 12) | <u>(465,641)</u> | <u>(2,370,746)</u> |
| Loss and comprehensive loss | \$ (1,730,124) | \$ (98,765,643) |
| Loss per unit before discontinued operations: Basic and diluted | <u>\$ (0.060)</u> | <u>\$ (4.558)</u> |
| Loss per unit from discontinued operations: Basic and diluted | <u>\$ (0.022)</u> | <u>\$ (0.112)</u> |
| Loss per unit: Basic and diluted | <u>\$ (0.082)</u> | <u>\$ (4.670)</u> |

The accompanying notes are an integral part of these financial statements

LANESBOROUGH REAL ESTATE INVESTMENT TRUST

CONSOLIDATED STATEMENTS OF CHANGES IN DEFICIT

| | Year Ended December 31 | |
|--|------------------------|-----------------------|
| | 2016 | 2015 |
| Issued capital (Note 18) | | |
| Balance, beginning of year | \$ 125,641,529 | \$ 116,841,529 |
| Units issued on payment of distributions | - | 8,800,000 |
| Balance, end of year | <u>125,641,529</u> | <u>125,641,529</u> |
| Contributed surplus | | |
| Balance, beginning and end of year | <u>17,027,907</u> | <u>17,027,907</u> |
| Cumulative (deficit) earnings | | |
| Balance, beginning of year | (62,394,420) | 36,371,223 |
| Loss and comprehensive loss | <u>(1,730,124)</u> | <u>(98,765,643)</u> |
| Balance, end of year | <u>(64,124,544)</u> | <u>(62,394,420)</u> |
| Cumulative distributions to unitholders | | |
| Balance, beginning of year | (83,150,035) | (74,350,035) |
| Distributions declared | - | <u>(8,800,000)</u> |
| Balance, end of year | <u>(83,150,035)</u> | <u>(83,150,035)</u> |
| Total deficit | <u>\$ (4,605,143)</u> | <u>\$ (2,875,019)</u> |

The accompanying notes are an integral part of these financial statements

LANESBOROUGH REAL ESTATE INVESTMENT TRUST

CONSOLIDATED STATEMENTS OF CASH FLOWS

| | Year Ended December 31 | |
|--|------------------------|---------------------|
| | 2016 | 2015 |
| Operating activities | | |
| Loss and comprehensive loss | \$ (1,730,124) | \$ (98,765,643) |
| Adjustments to reconcile income to cash flows | | |
| Fair value adjustments (Note 16) | (11,645,404) | 87,443,849 |
| Fair value adjustment - Property and equipment (Note 12) | 1,051,899 | 2,794,716 |
| (Gain) loss on sale of properties | (139,427) | 100,711 |
| Accrued rental revenue | 60,930 | 324,258 |
| Gain on debenture repurchases | - | (11,654) |
| Interest income | (149,576) | (86,998) |
| Interest received | 135,593 | 90,089 |
| Interest expense | 19,891,238 | 24,281,823 |
| Interest paid | (11,301,370) | (21,214,950) |
| Cash used in operations | (3,826,241) | (5,043,799) |
| (Increase) decrease in rent and other receivables | (38,610) | 633,638 |
| Decrease in deposits and prepaids | 280,063 | 151,199 |
| Decrease in tenant deposits | (254,838) | (1,013,211) |
| Increase (decrease) in trade and other payables | 585,246 | (1,220,051) |
| | <u>(3,254,380)</u> | <u>(6,492,224)</u> |
| Cash provided by (used in) financing activities | | |
| Proceeds of mortgage loan financing | - | 39,800,000 |
| Repayment of mortgage loans on refinancing | (5,800,000) | (36,614,684) |
| Repayment of interest rate swap liability | - | (1,601,000) |
| Redemption of mortgage bonds | - | (6,000,000) |
| Repayment of long-term debt | (4,598,670) | (7,221,562) |
| Prepayment of mortgage loans | (12,956,865) | (3,000,000) |
| Proceeds of revolving loan facility | 24,650,000 | 9,804,000 |
| Repayment of revolving loan facility | (9,450,000) | (17,204,000) |
| Proceeds of Shelter Canadian Properties Limited advances | 650,000 | 15,615,000 |
| Repayment of Shelter Canadian Properties Limited advances | (650,000) | (15,615,000) |
| Expenditures on transaction costs | (698,291) | (3,206,208) |
| Debentures purchased and cancelled under normal course issuer bid | - | (51,346) |
| Repayment of defeased liability (Note 11) | (2,499,289) | - |
| | <u>(11,353,115)</u> | <u>(25,294,800)</u> |
| Cash provided by (used in) investing activities | | |
| Capital expenditures on investment properties | (1,609,115) | (697,896) |
| Capital expenditures on investment properties held for sale | (29,868) | (171,356) |
| Capital expenditures on property and equipment | (453,533) | (129,737) |
| Decrease in defeasance assets (Note 11) | 2,580,343 | 151,604 |
| Proceeds of sale | 13,746,212 | 30,818,514 |
| Change in restricted cash | 202,036 | 659,338 |
| | <u>14,436,075</u> | <u>30,630,467</u> |
| Cash decrease | (171,420) | (1,156,557) |
| Add (deduct) decrease (increase) in cash from discontinued operations (Note 12) | 470,675 | (399,665) |
| | 299,255 | (1,556,222) |
| Cash, beginning of year | 407,513 | 1,963,735 |
| Cash, end of year | <u>\$ 706,768</u> | <u>\$ 407,513</u> |

The accompanying notes are an integral part of these financial statements

LANESBOROUGH REAL ESTATE INVESTMENT TRUST

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2016

1 **Organization**

Lanesborough Real Estate Investment Trust ("the Trust") is a closed-end real estate investment trust, which was created under the laws of the Province of Manitoba by a Declaration of Trust dated April 23, 2002 and amended on June 12, 2006, June 18, 2008 and December 9, 2009.

The registered office for the Trust is located at 2600 Seven Evergreen Place, Winnipeg, Canada. The Trust is listed on the Toronto Stock Exchange ("TSX"). The following schedule reflects securities of the Trust, which trade on the TSX and the related trading symbols:

| | |
|---------------------------------------|----------|
| Units | LRT.UN |
| Series G Debentures due June 30, 2018 | LRT.DB.G |

The Trust and its subsidiaries earn income from real estate investments in Canada.

2 **Basis of presentation and continuing operations**

The consolidated financial statements of the Trust for the years ended December 31, 2016 and 2015 ("Financial Statements"), have been prepared in accordance with International Financial Reporting Standards ("IFRS"). The Financial Statements were authorized for issue in accordance with a resolution of the Board of Trustees on March 13, 2017.

The Financial Statements of the Trust reflect the operations of the Trust, LREIT Holdings 32 Corporation and LREIT Holdings 39 Corporation, which are wholly owned operating subsidiaries under its control. The Financial Statements have been prepared on a historical cost basis except for investment properties that are measured at fair value. The Financial Statements have been prepared on a going concern basis and have been prepared in Canadian dollars. The going concern basis assumes that the Trust will continue in operation for the foreseeable future and be able to realize its assets and settle its obligations in the normal course of business. There is significant doubt regarding the appropriateness of the going concern assumption and the use of accounting principles applicable to a going concern because of the material uncertainties caused by: the Trust's concentration of investment properties in Fort McMurray; the deterioration of the Fort McMurray rental apartment market that occurred as a result of the decline in oil prices that began in 2014; the successive years of losses and cash deficiencies from operations, in particular from the operations in Fort McMurray; the limited availability of mortgage lending in Fort McMurray; the Trust's limited cash and working capital resources; the Trust's reliance on financing from Shelter and/or its parent company, 2668921 Manitoba Ltd., in amounts and on terms which are favourable relative to the commercial lending market; and the Trust's highly leveraged capital structure.

The Trust incurred a loss before discontinued operations of \$1,264,483 for the year ended December 31, 2016 (2015 - a loss of \$96,394,897). The Trust incurred a cash deficiency from operating activities of \$3,254,380 for the year ended December 31, 2016 (2015 - \$6,492,224). After the deduction of capital expenditures, expenditures on transaction costs and regular principal repayments of long term debt, the Trust incurred a cash deficiency of \$10,643,857 for the year ended December 31, 2016 (2015 - \$17,918,983).

In addition, the Trust has a working capital deficit of \$1,333,161 as at December 31, 2016 (December 31, 2015 - working capital of \$115,955).

LANESBOROUGH REAL ESTATE INVESTMENT TRUST

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2016

2 *Basis of presentation and continuing operations (continued)*

As of December 31, 2016, the Trust is current with respect to all debt service payments. However, the lender of five mortgage loans on eight properties with an aggregate principal balance of \$65,119,595 that were previously in default of debt service payments maintains that there are service fees outstanding with respect to these mortgage loans and that until such fees are paid the loans will remain in default. As a result of the lender's position, the financial statements as at December 31, 2016 reflect such mortgage loans as being in default. Management expects that an agreement with respect to the servicing fees will be negotiated and any default remedied. In the interim, LREIT continues to meet the debt service obligations of these mortgages and the lender has taken no action to enforce the loans. In the event that full repayment is demanded on the mortgage loans in default as of the date of this report, the Trust would be unable to satisfy these obligations with its current resources.

In response to the uncertainties that exist with respect to the Trust's ability to remain a going concern and in order to improve liquidity, meet ongoing funding obligations and sustain operations, management has achieved and is continuing to pursue debt restructuring arrangements with certain of its lenders, pursuing additional property sales under its divestiture program and is continuing with cost reduction measures and other efforts to improve operating results.

Current divestiture activities focus on the sale of the remaining seniors' housing complex, the one property classified as held for sale, the Lakewood Townhomes Condominium Sales Program, and the sale of other properties with consideration of the debt reduction needs of the Trust. The timing and terms of property sales is uncertain.

Continuation of the Trust's operations into the foreseeable future is contingent upon a combination of events and/or conditions that are subject to material uncertainty and include, but are not limited to: the willingness and ability of Shelter and its parent company, 2668921 Manitoba Ltd., to provide additional advances under the revolving loan facility and/or provide other forms of financial support to the Trust; the willingness and ability of the Trust's lenders to participate in a restructuring of the Trust's debt to the degree and for the duration necessary to allow LREIT to stabilize its operations; the Trust's ability to renew or refinance debt as it matures; the timing and extent of a recovery of the Fort McMurray rental market, which in turn is highly dependent on the timing and extent of a recovery in oil prices and, in the near term, is also dependent on the demand for rental accommodations during the post-fire rebuild; the improvement of cash flows from operations and, in particular, the operating cash flow from the Fort McMurray portfolio; and ability of LREIT to complete additional property sales at prices which exceed the indebtedness related to such properties.

The success of management's planned actions in response to the material uncertainty that exists with respect to the Trust's ability to remain a going concern, as described above, cannot be assured and may be subject to material change at any time.

If the going concern basis was not appropriate for these consolidated financial statements, adjustments would be necessary in the carrying value of assets and liabilities, the reported revenues and expenses, and the balance sheet classification used. These adjustments would be material.

LANESBOROUGH REAL ESTATE INVESTMENT TRUST

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2016

2 *Basis of presentation and continuing operations (continued)*

Statement of compliance

The Financial Statements of the Trust have been prepared in accordance with IFRS using the same presentation and accounting policies under IFRS as disclosed in Note 3. The Financial Statements are based on IFRS standards issued and effective as at March 13, 2017.

3 *Significant accounting policies*

(a) Principles of consolidation

The Financial Statements comprise the Financial Statements of the Trust and its subsidiaries. Subsidiaries are fully consolidated from the date of acquisition, being the date on which the Trust obtains control, and continue to be consolidated until the date that such control ceases. The Financial Statements of the subsidiaries are prepared for the same reporting period as the Trust, using consistent accounting policies.

All intra-group balances, income and expenses and unrealized gains and losses resulting from intra-group transactions are eliminated in full.

Where property is acquired through the acquisition of corporate interests, management considers the substance of the assets and activities of the acquired entity in determining whether the acquisition represents the acquisition of a business.

Where an acquisition is not judged to be an acquisition of a business, it is not treated as a business combination and the cost to acquire the entity is allocated between the identifiable assets and liabilities of the entity based on their relative fair values at the acquisition date. Accordingly, no goodwill or additional deferred taxation arises. When an acquisition represents the acquisition of a business, the acquisition is accounted for as a business combination.

(b) Investment Properties

The Trust follows IAS 40 "Investment Properties" and has chosen the fair value method of presenting investment properties in the Financial Statements.

Investment properties comprise completed properties and properties under construction or re-development held to earn rentals or for capital appreciation or both.

Investment properties are measured initially at cost including transaction costs. Transaction costs include transfer taxes, professional fees for legal services, initial leasing commissions to bring the property to the condition necessary for it to be capable of operating and similar costs. The carrying value also includes the cost of replacing part of an existing investment property at the time that the cost is incurred if the recognition criteria are met.

Subsequent to initial recognition, investment properties are stated at fair value. Gains or losses arising from changes in the fair values are included in income in the period in which they arise. An investment property is derecognized upon sale.

The fair value of investment properties is determined by the Trust using recognized valuation techniques.

LANESBOROUGH REAL ESTATE INVESTMENT TRUST

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2016

3 *Significant accounting policies (continued)*

(b) Investment Properties (continued)

Investment properties held for sale are classified as assets held for sale in accordance with IFRS 5 "Non-current Assets Held for Sale and Discontinued Operations".

(c) Property and Equipment

Property and equipment are measured at cost less accumulated amortization and any accumulated impairment losses, in accordance with IAS 16 "Property and equipment".

The Trust provides for amortization of property and equipment in order to apply the cost of the assets over the estimated useful lives as follows.

| | <u>Method</u> | <u>Rate</u> |
|-------------------------|---------------|-------------|
| Buildings | Straight-line | 2.5% |
| Furniture and equipment | Straight-line | 5% - 33.3% |

Amortization is not recorded for property and equipment held in discontinued operations.

The Trust assesses at the end of each reporting period whether there is any indication that an asset may be impaired. Property and equipment are reviewed for impairment when events or changes in circumstances indicate that the carrying value may not be recoverable. Assets that do not generate independent cash flows are combined into cash-generating units. Cash generating units are tested for impairment at the end of each reporting period and whenever there is an indication that the cash-generating unit may be impaired. If the carrying values exceed the estimated recoverable amount, the assets or cash-generating units are written down to their recoverable amount. Recoverable amount is the greater of fair value less costs to sell and value in use. Value in use is assessed based on estimated future cash flows discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. An impairment loss is recognized for the amount by which the asset's carrying value exceeds its recoverable amount and is recorded as an expense.

Assets or cash-generating units that have been impaired in prior periods are tested for possible reversal of impairment whenever events or changes in circumstances indicate that the impairment has reversed. If the impairment has reversed the carrying value of the asset or cash-generating unit (excluding goodwill) is increased to its recoverable amount but not beyond the carrying value that would have been determined had no impairment loss been recognized for the asset in the prior periods. A reversal of an impairment loss is recognized in net income (loss). Impairment losses for goodwill are not reversed.

(d) Rent and other receivables

Rent and other receivables are recognized and carried at the lower of their original invoiced value and recoverable amount. Where the time value of money is material, receivables are carried at amortized cost using the effective interest rate method. Provision is made when there is objective evidence that the Trust will not be able to recover balances in full. Balances are written off when the probability of recovery is assessed as being remote.

LANESBOROUGH REAL ESTATE INVESTMENT TRUST

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2016

3 *Significant accounting policies (continued)*

(e) Cash

Cash comprises demand and short-term deposits at the bank with an original maturity of twelve months or less.

Cash deposits, which are not immediately available for use by the Trust, are carried as restricted cash.

(f) Assets and liabilities of properties held for sale

Investment properties held for sale

Investment properties are transferred to held for sale when it is expected that the carrying amount will be recovered principally through sale rather than from continuing use. For this to be the case the property must be available for immediate sale in its present condition subject only to terms that are usual and customary for sales of such property and its sale must be highly probable.

For the sale to be highly probable:

- The Board of Trustees must be committed to a plan to sell the property, and an active program to locate a buyer and complete the plan must have been initiated
- The property must be actively marketed for sale at a price that is reasonable in relation to its current fair value
- The sale should be expected to qualify for recognition as a completed sale within one year from the date of classification

Discontinued operations

A discontinued operation is a part of the Trust's business that:

- It has disposed or has classified as held for sale and that represents a major line of its business or geographic area of operation;
- Is part of a single coordinated plan to dispose of such a line of business or area of operations, or
- Is a subsidiary acquired exclusively with a view to resell.

The results of discontinued operations are presented separately on the face of the Consolidated Statement of Comprehensive Loss and the assets and liabilities are presented separately on the face of the Consolidated Statement of Financial Position.

The Trust has classified the seniors' housing complexes, which are owned by wholly owned subsidiary companies, as discontinued operations. The Trust intends to dispose of assets, such as seniors' housing complexes, that do not meet the definition of assets of qualifying REITs, as defined by the Income Tax Act (Canada).

Non-current assets and liabilities classified as held for sale are recorded as follows:

| | | |
|-----------------------|---|--|
| Investment Properties | - | fair value |
| All other assets | - | lower of carrying value or fair value less selling costs |
| Long-term Debt | - | carrying value |
| All other liabilities | - | carrying value |

LANESBOROUGH REAL ESTATE INVESTMENT TRUST

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2016

3 *Significant accounting policies (continued)*

(g) Mortgage loans, mortgage bonds, and debentures

All mortgage loans and mortgage bonds are initially recognized at fair value less directly attributable transaction costs. After initial recognition, interest bearing loans and bonds are subsequently measured at amortized cost using the effective interest rate method. Under the effective interest rate method, any transaction fees, costs, discounts and premiums directly related to the loans and bonds are recognized in the Statement of Comprehensive Loss over the expected life of the borrowings. Interest is recognized on an accrual basis. All mortgage loans and mortgage bonds with maturities greater than twelve months are classified as non-current liabilities. Notwithstanding the previous statement, mortgage loans and mortgage bonds with maturities greater than twelve months and are payable on demand as a result of a debt covenant breach at the financial statement date, are classified as current liabilities.

(h) Unit options

The Trust has a unit option plan available for trustees, officers and employees of the Trust, as well as management company employees of the Trust, including Shelter Canadian Properties Limited and consultants retained by the Trust, including investor relations consultants. Consideration paid by option holders on exercise of unit options is credited to Equity. The fair value based method of accounting is applied to all unit-based compensation. The fair value of the unit options granted is estimated on the date of grant using the Black-Scholes option pricing model. At the end of each reporting period, the estimate of unit options expected to vest is revised and compensation expense in regard to options granted to officers, employees and trustees is recognized.

(i) Tenant deposits

Tenant deposits liabilities are initially recognized at fair value. Where the time value of money is material, tenant deposits are carried at amortized cost, using the effective interest rate method. Any difference between the initial fair value and the amortized cost is included as a component of rentals from investment properties and recognized on a straight-line basis over the lease term.

(j) Revenue recognition

Management has determined that all of the leases with tenants are operating leases.

Rents are recognized as revenue over the terms of the related lease agreements. Rental revenue from leases with contractual rent increases is recognized on a straight-line basis over the term of the respective leases. The difference between the rental revenue recognized and the amount contractually due under the lease agreements is recorded to deferred rent receivable. Recoveries from tenants for property operating costs and property taxes are recognized as revenue during the period in which the applicable costs are incurred.

Incentives for lessees to enter into lease agreements are spread evenly over the lease term, even if payments are not made on such a basis. The lease term is the non-cancelable period of the lease together with any further term for which the tenant has the option to continue the lease, where, at the inception of the lease, it is reasonably certain that the tenant will exercise that option.

LANESBOROUGH REAL ESTATE INVESTMENT TRUST

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2016

3 *Significant accounting policies (continued)*

(j) **Revenue recognition (continued)**

Premiums received to terminate leases are recognized in the income statement when they arise.

Meal and other revenue is recognized on the delivery of the meal or other service.

Interest income is recognized on an accrual basis using the effective interest method.

A property is regarded as sold and the gain or loss on sale is recognized when the significant risks and rewards have been transferred to the buyer, which is normally upon closing on unconditional contracts. For conditional exchanges, sales are recognized only when all the significant conditions are satisfied.

(k) **Income taxes**

(i) **The Trust**

The Trust qualifies as a mutual fund trust and a real estate investment trust for income tax purposes. The Trust intends to pay or make payable in each year distributions to its unitholders in an amount that is required so that the Trust has no current tax expense for the year. As a result, the Trust does not account for income taxes arising from its own activities.

(ii) **Wholly owned subsidiary companies**

Current taxes

Current taxes for the current and prior periods are, to the extent unpaid, recognized as a liability. Current tax assets and liabilities for the current and prior periods are measured at amounts expected to be recovered from or paid to the taxation authorities, including interest. The tax rates and tax laws used to compute those amounts are the tax rates and tax laws which have been enacted or substantively enacted by the end of the reporting period.

Deferred taxes

Deferred tax assets and liabilities are recognized in respect of temporary differences between the tax base and carrying value of assets and liabilities, including accelerated capital allowances, unrelieved tax losses and other short-term temporary differences.

Deferred tax assets are recognized to the extent that it is regarded as probable that the benefit from the deductible temporary differences can be realized. The recoverability of all tax assets is assessed at the end of each reporting period.

Deferred tax is calculated at the tax rates that are expected to apply in the periods in which that asset or liability will be settled, based on tax rates and tax laws enacted or substantively enacted at the end of the reporting period.

LANESBOROUGH REAL ESTATE INVESTMENT TRUST

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2016

3 ***Significant accounting policies (continued)***

(l) **Provisions**

Provisions are recognized when the Trust has a present legal or constructive obligation, as a result of past events, for which it is probable that an outflow of economic benefits will occur and where a reliable estimate can be made of the amount of the obligation.

Where the effect of discounting is material, provisions are determined by discounting the expected future cash flows. The discount rate used is a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability.

The amount recognized as a provision is the best estimate at the reporting date of the expenditure required to settle the obligation.

(m) **Per unit calculations**

Basic per unit information is calculated using the weighted average number of units outstanding for the period, including vested deferred units. Diluted per unit information is calculated based on the weighted average diluted number of units for the period after considering the dilutive effect of unvested deferred units, the potential exercise of outstanding unit options to the extent that the unit options are dilutive and the potential exercise of warrants to the extent that the warrants are dilutive. The diluted weighted average number of units is calculated assuming the proceeds that arise from the exercise of the outstanding options are used to purchase units of the Trust at their average market price for the period.

(n) **Financial instruments**

Financial instruments are measured at fair value on initial recognition. The measurement in subsequent periods and classification of financial assets and liabilities is dependent on the purpose for which the instruments were acquired or issued, their characteristics and the designation of such instruments by the Trust. Financial assets and financial liabilities classified as fair value through profit and loss are subsequently measured at fair value with gains and losses recognized in net income (loss). Financial instruments classified as held to maturity, loans and receivables, and other liabilities are subsequently measured at their amortized cost, using the effective interest method. Available for sale financial assets are subsequently measured at fair value with unrealized gains and losses recognized in other comprehensive income until disposition of the financial asset.

Financial instruments are derecognized when the Trust no longer controls the contractual rights that comprises a financial asset or when the obligation under a financial liability has been discharged, concluded or expired.

Based on the purpose for which assets and liabilities are acquired, the Trust has designated its financial instruments, as follows:

LANESBOROUGH REAL ESTATE INVESTMENT TRUST

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2016

3 Significant accounting policies (continued)

(n) Financial instruments (continued)

| <u>Financial Statement Item</u> | <u>Classification</u> | <u>Measurement</u> |
|---------------------------------|------------------------------------|--------------------|
| Defeasance assets | Loans and receivables | Amortized cost |
| Restricted cash | Loans and receivables | Amortized cost |
| Cash | Loans and receivables | Amortized cost |
| Rent and other receivables | Loans and receivables | Amortized cost |
| Deposits | Loans and receivables | Amortized cost |
| Long term debt | | |
| Mortgage loans | Other liabilities | Amortized cost |
| Mortgage bonds | Other liabilities | Amortized cost |
| Debentures | Other liabilities | Amortized cost |
| Interest rate swap liability | Fair value through profit and loss | Fair value |
| Defeased liability | Other liabilities | Amortized cost |
| Mortgage guarantee fees | Other liabilities | Amortized cost |
| Trade and other payables | Other liabilities | Amortized cost |
| Deposits from tenants | Other liabilities | Amortized cost |

The Trust assesses impairment of all financial assets, except those classified as fair value through profit and loss. Management considers whether there has been a breach in contract, such as a default or delinquency in interest or principal payments in determining whether objective evidence of impairment exists. Impairment is measured as the difference between the asset's carrying value and its fair value. Impairment loss and/or reversal are included in consolidated statements of comprehensive loss.

(o) Future changes to significant accounting policies

The following standards will be effective for subsequent annual periods. The Trust is currently evaluating the impact of these standards on its Financial Statements:

(i) IFRS 9 - Financial Instruments

IFRS 9 - Financial Instruments replaces IAS 39 - Financial Instruments: Recognition and Measurement. IFRS 9 uses a single approach to determine whether a financial asset is measured at amortized cost or fair value, replacing the multiple classification options in IAS 39. The approach in IFRS 9 is based on how an entity manages its financial instruments in the context of its business model and the contractual cash flow characteristics of its financial assets. The standard is effective for years beginning on or after January 1, 2018, with earlier adoption permitted. Management does not anticipate a significant impact on the consolidated financial statements as the single approach to classifying financial assets is not expected to result in a reclassification of LREIT's assets; changes to financial liabilities do not apply and the provisions on impairment and hedge accounting do not apply.

LANESBOROUGH REAL ESTATE INVESTMENT TRUST

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2016

3 *Significant accounting policies (continued)*

(o) **Future changes to significant accounting policies (continued)**

(ii) IFRS 15 - Revenue from Contracts with Customers

IFRS 15 - Revenue from Contracts with Customers replaces IAS 11 - Construction Contracts and IAS 18 - Revenue, as well as various IFRIC and SIC interpretations; specifies the steps and timing for entities to recognize revenue from contracts excluding lease contracts; enhances disclosure requirements; and is effective for annual periods beginning on or after January 1, 2018, with earlier adoption permitted. LREIT's primary source of revenue is generated from leases and such revenue is out of scope of IFRS 15. The other revenue sources are from coin income, miscellaneous income, food and housekeeping services and similar activities where the revenue generated and the service delivery occur at the same time. As a result, management does not anticipate a significant impact on the consolidated financial statements to result from the adoption of IFRS 15.

(iii) IFRS 16 - Leases

IFRS 16 - Leases replaces IAS 17 - Leases and requires lessees to account for leases on balance sheet by recognizing a right of use asset and a lease liability. Lessor accounting, however remains largely unchanged and the distinction between operating and finance leases is retained. The standard is effective for annual period beginning on or after January 1, 2019, with earlier adoption permitted. LREIT's leasing activity is primarily comprised of leasing at Investment Properties whereby residential units are leased under operating leases. LREIT also uses office equipment obtained under leases. As IFRS 16 has minimal impact on the lessor, and LREIT has minimal leasing activity as the Lessee, management does not anticipate a significant impact on the consolidated financial statements.

Management is still in the process of determining the impact of these standards on the financial statements and does not anticipate a material impact.

(p) **Adoption of accounting standards**

Amendments to IAS 1 - Presentation of Financial Statements ("IAS 1"): Disclosure Initiative

The amendments to IAS 1 clarify, rather than significantly change, existing IAS 1 requirements. The amendments clarify: the materiality requirements in IAS 1; that specific line items in the statement(s) of profit or loss and other comprehensive income ("OCI") and the statement of financial position may be disaggregated; that entities have flexibility as to the order in which they present the notes to the financial statements; and that the share of OCI of associates and joint ventures accounted for using the equity method must be presented in aggregate as a single line item and classified between those items that will or will not be subsequently reclassified to profit or loss.

Furthermore, the amendments clarify the requirements that apply when additional subtotals are presented in the statement of financial position and the statement(s) of profit or loss and OCI. These amendments are effective for annual periods beginning on or after January 1, 2016, with early adoption permitted.

These amendments did not result in a material impact to these consolidated financial statements.

LANESBOROUGH REAL ESTATE INVESTMENT TRUST

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2016

4 *Significant accounting judgments, estimates and assumptions*

The preparation of the Financial Statements of the Trust requires management to make judgments, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities and the disclosure of contingent liabilities at the Financial Statements date. Uncertainty about these assumptions and estimates could result in outcomes that require a material adjustment to the carrying value of the asset or liability affected. Management bases their judgments, estimates and assumptions on factors they believe to be reasonable in the circumstances, but which may be inherently uncertain and unpredictable.

(a) **Judgments other than estimates**

In the process of applying the accounting policies of the Trust, management has made the following judgments, which have the most significant effect on the amounts recognized in the Financial Statements:

Business combinations

The Trust acquires subsidiaries that own real estate. At the time of acquisition, the Trust considers whether the acquisition represents the acquisition of a business. The Trust accounts for an acquisition as a business combination when an integrated set of activities is acquired in addition to the property. More specifically, the following criteria are considered:

- The extent of the land and buildings owned by the subsidiary
- The extent to which significant processes are acquired and in particular the extent of ancillary services provided by the subsidiary (e.g., maintenance, cleaning, security, bookkeeping, meal services, etc.)
- Whether the subsidiary has allocated its own staff to manage the property and/or to deploy any processes (including all relevant administration such as invoicing, cash collection, provision of management information to the entity's owners and tenant information)

When the acquisition of subsidiaries does not represent a business, it is accounted for as an acquisition of a group of assets and liabilities. The cost of the acquisition is allocated to the assets and liabilities acquired based upon their relative fair values.

Operating lease contracts

The Trust has entered into leases with tenants. The Trust has determined, based on an evaluation of the terms and conditions of the arrangements, that it retains all the significant risks and rewards of ownership of the investment properties and accounts for the leases as operating leases.

Income taxes

The Trust is a real estate investment trust for income tax purposes. In order for the Trust to qualify as a real estate investment trust for a year, the property and revenue of the Trust must meet certain conditions. Management has assessed the property and revenue of the Trust against those conditions and is satisfied that the Trust qualifies as a real estate investment trust.

Management expects that the Trust will continue to qualify as a real estate investment trust for 2016 and beyond. If the Trust were to fail to qualify as a real estate investment trust, the Trust would be required to account for income taxes arising from all of its activities and material adjustments to the consolidated financial statements could be required.

LANESBOROUGH REAL ESTATE INVESTMENT TRUST

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2016

4 *Significant accounting judgments, estimates and assumptions (continued)*

(b) Estimates

Valuations of property

Investment property is stated at fair value as at the financial statement date. Gains or losses arising from changes in the fair values are included in income in the period in which they arise. The valuations are prepared using recognized valuation techniques to determine the fair value of investment properties. The techniques comprise both the capitalized net operating income method and the discounted cash flow method. In certain cases, the direct comparison method may occasionally be used when appropriate market comparables are available. The fair values are determined based on recent real estate transactions with similar characteristics and location to those of the assets of the Trust.

The determination of the fair value of investment properties requires the use of estimates on future cash flows from assets (considering the implication of lease terms, tenant profiles, anticipated capital expenditures, property conditions and similar variables) and discount rates applicable to those assets. The estimates are based on local market conditions existing at the financial statement date.

Management uses their market knowledge and professional judgment as well as historic transactional comparables or external appraisals obtained. In these circumstances, a greater degree of uncertainty exists in estimating the market value of investment property than in a more active market.

5 *Investment properties*

| | Year Ended December 31 | |
|--|------------------------|----------------------|
| | 2016 | 2015 |
| Balance, beginning of year | \$216,434,958 | \$406,619,555 |
| Additions - capital expenditures | 1,609,115 | 697,896 |
| Fair value adjustments (Note 16) | 9,278,305 | (92,005,738) |
| Dispositions | (277,152) | - |
| Investment properties transferred to held for sale (Note 12) | <u>(28,946,095)</u> | <u>(98,876,755)</u> |
| Balance, end of year | <u>\$198,099,131</u> | <u>\$216,434,958</u> |

During 2016, the Trust did not sell any property classified as investment properties except one condominium unit at Lakewood Townhomes for gross proceeds of \$370,000. The sale resulted in net cash outflow of \$56,264 after selling costs of \$27,667 and the mortgage loan repayment of \$398,597. The condominium unit had a carrying value of \$277,152 and the sale resulted in a gain on sale of investment properties of \$65,181.

In addition, \$28,946,095 was transferred to investment properties held for sale during 2016.

During 2015, the Trust did not sell any property classified as investment properties, however, \$98,876,755 was transferred to investment properties held for sale.

Investment properties have been valued using the methods and key assumptions in Note 6: *Valuations of investment properties and investment properties held for sale.*

LANESBOROUGH REAL ESTATE INVESTMENT TRUST

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2016

6 *Valuations of investment properties and investment properties held for sale*

Investment properties and investment properties held for sale have been valued using the following methods and key assumptions:

- (i) *The capitalized net operating income method.* Under this method, capitalization rates are applied to normalized net operating income. The key assumption is the capitalization rates which are based on reports from external knowledgeable property valuers. The capitalization rate reports provide a range of rates for various geographic regions and for various types and qualities of properties within each region.

The table below provides details of the range of capitalization rates used for valuing the investment properties of the Trust:

| | December 31 2016 | | December 31 2015 | |
|---------------|---------------------|--------|---------------------|--------|
| | Low | High | Low | High |
| Fort McMurray | 8.25 % | 8.25 % | 8.00 % | 8.00 % |
| Yellowknife | N/A | N/A | 6.75 % | 6.75 % |
| Other | 5.25 % | 7.50 % | 5.25 % | 7.50 % |

- (ii) *The discounted cash flow method.* Under this method, discount rates are applied to the forecasted cash flows reflecting the initial terms of the leases for the specific property and assumptions as to renewal and new leasing activity. The key assumptions are the normalized first year cash flows, the inflation rates applied to the first year cash flows, and the discount rate applied over the useful life of the investment property.

The table below provides details of the range of discount rates used for valuing the investment properties of the Trust:

| | December 31 2016 | | December 31 2015 | |
|---------------|---------------------|---------|---------------------|---------|
| | Low | High | Low | High |
| Fort McMurray | 10.25 % | 10.25 % | 10.00 % | 10.00 % |
| Yellowknife | N/A | N/A | 8.75 % | 8.75 % |
| Other | 7.25 % | 9.50 % | 7.25 % | 9.50 % |

- (iii) *Direct comparison.* The direct comparison method may occasionally be used when appropriate information is available, typically from an appraiser or realtor, such as the sale price of a comparable property or an offer to purchase a given property. In certain situations, properties with condominium title may be valued based on the selling price of comparable condominium units, net of selling and condominium conversion costs. Key assumptions associated with the above methods include the appropriateness of each comparison as well as the extent of selling and condominium conversion costs. The direct comparison method was factored into the valuation analysis prepared for Lakewood Townhomes (2015 - Beck Court, Willowdale Gardens and Lakewood Townhomes).

LANESBOROUGH REAL ESTATE INVESTMENT TRUST

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2016

6 *Valuations of investment properties and investment properties held for sale (continued)*

(iv) *External appraisals and reports.* Independent valuations on all investment properties are carried out in order to support and assist in determination of fair value of each investment property. The most recent external appraisals for the 16 investment properties as at December 31, 2016 were obtained as follows: 2 properties representing 19.5% of the total carrying value of the investment properties in 2016; 4 properties representing 39.1% of the total carrying value of the investment properties in 2015; 1 properties representing 6.5% of the total carrying value of investment properties in 2014; 2 properties representing 26.1% of the total carrying value of investment properties in 2013; 7 properties representing 8.8% of the total carrying value of investment properties in 2012.

(v) *Property sales.* The sale of properties provides valuable information on market conditions. Projects which are subject to an unconditional sale agreement are valued at the sale price less estimated selling expenses.

The valuation of investment properties considers all of the information generated by the above noted methods and assumptions and also considers anticipated capital expenditures.

The capitalized net operating income method and discounted cash flow method, as noted above, would be categorized as level 3 valuation methods in the fair value hierarchy. The most significant inputs or variables to the valuation process, all of which are unobservable, are the normalized income, capitalization rate, discount rate and growth rate. A decrease in the normalized income or growth rate, or an increase in the capitalization rate or the discount rate will result in a decrease in the estimated fair value of investment properties. The fair value estimate is sensitive to all four assumptions, however, changes in the capitalization rate have the greatest impact on the fair value estimate. There are interrelationships between the capitalization rate, the discount rate and the growth rate.

The inputs used in the valuation at December 31, 2016 were:

| <u>Description</u> | <u>Input</u> |
|--|--------------|
| Inferred normalized net operating income | \$18,817,552 |
| Weighted average capitalization rate | 8.20% |
| Long-term growth rate | 2.00% |
| Weighted average discount rate | 10.20% |

The direct comparison method as noted above is a level 2 valuation method.

7 *Loan receivable*

The loan receivable is comprised of a \$4,000,000 vendor take-back second mortgage loan, bearing interest at 4.0% and due May 1, 2022. The loan requires interest only payments throughout the term and may be prepaid without penalty. The loan is secured by a second mortgage registered against Beck Court which was sold on May 1, 2016.

LANESBOROUGH REAL ESTATE INVESTMENT TRUST

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2016

8 *Restricted cash*

| | December 31 <u>2016</u> | December 31 <u>2015</u> |
|---|----------------------------|----------------------------|
| Tenant security deposits | \$ 1,522,458 | \$ 1,497,480 |
| Reserves required by mortgage loan agreements | <u>1,127,608</u> | <u>1,352,998</u> |
| | <u>\$ 2,650,066</u> | <u>\$ 2,850,478</u> |

9 *Rent and other receivables*

| | December 31 <u>2016</u> | December 31 <u>2015</u> |
|--|----------------------------|----------------------------|
| Rent receivable | \$ 303,373 | \$ 98,854 |
| Less: allowance for uncollectible accounts | <u>(109,748)</u> | <u>(31,502)</u> |
| | 193,625 | 67,352 |
| Other receivables | 156,836 | 247,863 |
| Deferred rent receivable | <u>43,670</u> | <u>104,600</u> |
| | <u>\$ 394,131</u> | <u>\$ 419,815</u> |

10 *Deposits and prepaids*

| | December 31 <u>2016</u> | December 31 <u>2015</u> |
|-----------------------|----------------------------|----------------------------|
| Deposits | | |
| Property tax deposits | \$ 182,037 | \$ 543,599 |
| Other | <u>4,135</u> | <u>14,509</u> |
| | 186,172 | 558,108 |
| Prepaid expenses | <u>593,954</u> | <u>479,430</u> |
| | <u>\$ 780,126</u> | <u>\$ 1,037,538</u> |

LANESBOROUGH REAL ESTATE INVESTMENT TRUST

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2016

11 *Defeasance assets and defeased liability*

In conjunction with the sale of Woodlily Court on September 1, 2010, an existing \$2,818,509 mortgage loan payable was defeased ("Defeased Liability"). The Trust purchased Government of Canada bonds, Government of Canada treasury bills and Canada mortgage bonds ("Defeasance Assets") in the amount of \$3,338,341 and pledged the Defeasance Assets as security to the debt holder. The Defeasance Assets matured on June 1, 2016 and were used to extinguish the Defeased Liability on July 1, 2016.

The following table reflects the effect of the Defeasance Assets and the Defeased Liability on income.

| | <u>Recorded as</u> | <u>Year Ended December 31</u> | |
|--|--------------------|-------------------------------|--------------------|
| | | <u>2016</u> | <u>2015</u> |
| Interest income on Defeasance Assets | Interest income | \$ 22,095 | \$ 54,693 |
| Interest expense on Defeased Liability | Interest expense | (69,840) | (143,000) |
| Amortization of transaction costs | Interest expense | <u>(2,759)</u> | <u>(10,784)</u> |
| | | <u>\$ (50,504)</u> | <u>\$ (99,091)</u> |

12 *Assets and liabilities of properties held for sale*

The Trust intends to dispose of assets, which do not meet the definition of assets of qualifying REITs as defined by the Income Tax Act (Canada). As a result, the Trust has classified the seniors' housing complexes, which are owned by wholly owned subsidiary companies, as discontinued operations. In addition, other properties have been targeted for sale and will be classified as investment properties held for sale, in accordance with IFRS, where a sale is determined to be highly probable.

The financial position, results of operations and cash flows for assets held for sale and discontinued operations are as follows:

LANESBOROUGH REAL ESTATE INVESTMENT TRUST

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2016

12 *Assets and liabilities of properties held for sale (continued)*

| | December 31 2016 | December 31 2015 |
|--|-----------------------------|-----------------------------|
| ASSETS | | |
| Investment properties held for sale (a) | <u>\$ 31,343,062</u> | <u>\$ 31,960,000</u> |
| Assets in discontinued operations | | |
| Property and equipment (b) | 7,422,485 | 22,350,000 |
| Cash (bank indebtedness) | (47,318) | 423,356 |
| Restricted cash | 18,795 | 20,419 |
| Rent and other receivables | 24,502 | 7,152 |
| Deposits, prepaids and other | <u>10,581</u> | <u>33,232</u> |
| | <u>7,429,045</u> | <u>22,834,159</u> |
| Assets held for sale | <u>\$ 38,772,107</u> | <u>\$ 54,794,159</u> |
| LIABILITIES | | |
| Liabilities in discontinued operations | | |
| Long term debt (c) | \$ 3,712,306 | \$ 14,196,924 |
| Trade and other payables | 226,406 | 287,847 |
| Deposits from tenants | <u>14,605</u> | <u>287,763</u> |
| Liabilities held for sale | <u>\$ 3,953,317</u> | <u>\$ 14,772,534</u> |

Income information relating to discontinued operations are as follows:

| | Year Ended 2016 | December 31 2015 |
|--|----------------------------|------------------------------|
| Rental income | \$ 4,488,348 | \$ 5,362,196 |
| Property operating expenses | <u>3,140,698</u> | <u>3,928,608</u> |
| Net operating income | 1,347,650 | 1,433,588 |
| Interest expense (d) | (814,652) | (1,009,618) |
| Gain on sale | 53,260 | - |
| Fair value adjustment | <u>(1,051,899)</u> | <u>(2,794,716)</u> |
| Loss from discontinued operations | <u>\$ (465,641)</u> | <u>\$ (2,370,746)</u> |

Cash flow information relating to discontinued operations are as follows.

| | Year Ended 2016 | December 31 2015 |
|---|----------------------------|--------------------------|
| Cash inflow from operating activities | \$ 271,130 | \$ 526,826 |
| Cash outflow from financing activities | (4,672,304) | (26,981) |
| Cash inflow (outflow) from investing activities | <u>3,930,499</u> | <u>(100,180)</u> |
| Increase (decrease) in cash from discontinued operations | <u>\$ (470,675)</u> | <u>\$ 399,665</u> |

LANESBOROUGH REAL ESTATE INVESTMENT TRUST

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2016

12 *Assets and liabilities of properties held for sale (continued)*

(a) Investment properties held for sale

| | December 31 <u>2016</u> | December 31 <u>2015</u> |
|---|---------------------------------------|----------------------------|
| Beck Court | \$ - | \$ 22,975,000 |
| Willowdale Gardens | - | 8,985,000 |
| Woodland Park | <u>31,343,062</u> | <u>-</u> |
| | <u>\$ 31,343,062</u> | <u>\$ 31,960,000</u> |
| | Year Ended December 31 <u>2016</u> | <u>2015</u> |
| Balance, beginning of year | \$ 31,960,000 | \$ - |
| Investment properties transferred to held for sale (Note 5) | 28,946,095 | 98,876,755 |
| Additions - capital expenditures | 29,868 | 171,356 |
| Fair value adjustments (Note 16) | 2,367,099 | 4,561,889 |
| Dispositions | <u>(31,960,000)</u> | <u>(71,650,000)</u> |
| Balance, end of year | <u>\$ 31,343,062</u> | <u>\$ 31,960,000</u> |

Properties are classified as held for sale when it is expected that the carrying value will be recovered principally through sale rather than their continued use in accordance with the accounting policy in Note 3 (f).

Investment properties held for sale are carried at fair value, less selling costs, as at the financial statement date and reflect the prices that would reasonably be expected to be received for their sale in an orderly transaction between market participants that are motivated but not forced or otherwise compelled to enter into a transaction. Properties are actively marketed to recover appropriate values that reflect current market conditions and/or entity specific circumstances. The ultimate sales price obtained is subject to uncertainty and could be materially different from the fair value the property is recorded at as of the financial statement date. Gains or losses arising from differences between the sales price and the carrying value or arising from changes in the fair values between financial statement dates are included in income in the period in which they arise.

Investment properties held for sale have been valued using the methods and key assumptions in Note 6: Valuations of investment properties held for sale.

LANESBOROUGH REAL ESTATE INVESTMENT TRUST

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2016

12 Assets and liabilities of properties held for sale (continued)

(a) Investment properties held for sale (continued)

During 2016, the Trust sold Beck Court on May 1, 2016 and Willowdale Gardens on May 1, 2016:

| Property | Selling Price | Selling Costs and Other | Net Cash Proceeds after debt repaid/assumed | Carrying Value | Gain(Loss) on Sale |
|--------------------|----------------------|-------------------------|---|-----------------------|--------------------|
| Beck Court | \$ 23,000,000 | \$ (8,094) | \$ 3,471,953 | \$(22,975,000) | \$ 16,906 |
| Willowdale Gardens | 9,000,000 | (10,920) | 5,948,114 | (8,985,000) | 4,080 |
| | <u>\$ 32,000,000</u> | <u>\$ (19,014)</u> | <u>\$ 9,420,067</u> | <u>\$(31,960,000)</u> | <u>\$ 20,986</u> |

During 2015, the Trust sold 156/204 East Lake Blvd. on April 1, 2015 and Colony Square on November 1, 2015:

| Property | Selling Price | Selling Costs and Other | Net Cash Proceeds after debt repaid/assumed | Carrying Value | Gain(Loss) on Sale |
|-------------------------|----------------------|-------------------------|---|-----------------------|---------------------|
| 156/204 East Lake Blvd. | \$ 4,000,000 | \$ (301,215) | \$ 2,441,375 | \$(3,900,000) | \$(201,215) |
| Colony Square | 68,710,000 | (859,496) | 28,377,139 | (67,750,000) | 100,504 |
| | <u>\$ 72,710,000</u> | <u>\$ (1,160,711)</u> | <u>\$ 30,818,514</u> | <u>\$(71,650,000)</u> | <u>\$ (100,711)</u> |

(b) Property and equipment

| December 31 2016 | Cost, Beginning of Period | Additions | Disposals | Accumulated Amortization | Carrying Value |
|-------------------------------------|---------------------------|---------------------|------------------------|--------------------------|---------------------|
| Land | \$ 4,132,100 | \$ - | \$ (1,956,300) | \$ - | \$ 2,175,800 |
| Buildings and improvements | 21,881,812 | 424,781 | (16,869,277) | (902,210) | 4,535,106 |
| Furniture, equipment and appliances | 393,198 | 28,752 | (139,195) | (38,898) | 243,857 |
| | 26,407,110 | 453,533 | (18,964,772) | (941,108) | 6,954,763 |
| Fair value adjustments | <u>(3,116,002)</u> | <u>(1,051,899)</u> | <u>4,635,623</u> | <u>-</u> | <u>467,722</u> |
| | <u>\$ 23,291,108</u> | <u>\$ (598,366)</u> | <u>\$ (14,329,149)</u> | <u>\$ (941,108)</u> | <u>\$ 7,422,485</u> |

LANESBOROUGH REAL ESTATE INVESTMENT TRUST

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2016

12 *Assets and liabilities of properties held for sale (continued)*

(b) Property and equipment (continued)

| December 31 2015 | Cost, Beginning of Period | Additions | Disposals | Accumulated Amortization | Carrying Value |
|---|---------------------------------|-----------------------|-------------|-----------------------------|----------------------|
| Land | \$ 4,132,100 | \$ - | \$ - | \$ - | \$ 4,132,100 |
| Buildings and improvements | 21,754,064 | 127,748 | - | (902,210) | 20,979,602 |
| Furniture, equipment and appliances | 391,209 | 1,989 | - | (38,898) | 354,300 |
| | <u>26,277,373</u> | <u>129,737</u> | <u>-</u> | <u>(941,108)</u> | <u>25,466,002</u> |
| Fair value adjustments | <u>(321,286)</u> | <u>(2,794,716)</u> | <u>-</u> | <u>-</u> | <u>(3,116,002)</u> |
| | <u>\$ 25,956,087</u> | <u>\$ (2,664,979)</u> | <u>\$ -</u> | <u>\$ (941,108)</u> | <u>\$ 22,350,000</u> |

On October 1, 2016, LREIT sold Elgin Lodge for gross proceeds of \$14,500,000. The sale resulted in net cash proceeds of \$4,382,409, after selling costs of \$117,591 and the repayment of mortgage loan debt of \$10,000,000. Elgin Lodge had a carrying value of \$14,329,149 and the sale resulted in a gain on sale of \$53,260. The net cash proceeds were used to repay the revolving loan.

(c) Long term debt

| | December 31 2016 | December 31 2015 |
|--------------------------------------|---------------------|----------------------|
| Secured debt | | |
| Mortgage loans | \$ 3,716,431 | \$ 14,199,674 |
| Unamortized transaction costs | <u>(4,125)</u> | <u>(2,750)</u> |
| Total long term debt | <u>\$ 3,712,306</u> | <u>\$ 14,196,924</u> |

The mortgage loan is due September 30, 2017 and is subject to covenants, including debt service coverage requirements. As of December 31, 2016, the Trust was in compliance with all covenant requirements.

LANESBOROUGH REAL ESTATE INVESTMENT TRUST

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
DECEMBER 31, 2016**

12 Assets and liabilities of properties held for sale (continued)

(d) Interest expense

| | Year Ended December 31 | |
|-----------------------------------|------------------------|---------------------|
| | <u>2016</u> | <u>2015</u> |
| Mortgage loan interest | \$ 747,221 | \$ 930,644 |
| Amortization of transaction costs | <u>67,431</u> | <u>78,974</u> |
| | <u>\$ 814,652</u> | <u>\$ 1,009,618</u> |

(e) Deferred tax

The Trust has deductible temporary differences and unused tax losses related to discontinued operations for which no deferred tax asset is recognized as follows:

Deductible temporary differences:

| | December 31 | |
|------------------------|-------------------|---------------------|
| | <u>2016</u> | <u>2015</u> |
| Property and equipment | <u>\$ 699,545</u> | <u>\$ 4,965,827</u> |
| Transaction costs | <u>\$ 12,954</u> | <u>\$ 199,659</u> |

Unused tax losses expiring in:

| | | |
|------|------------------|-------------------|
| 2028 | \$ - | \$ 75,077 |
| 2029 | - | 447,270 |
| 2036 | <u>26,601</u> | <u>-</u> |
| | <u>\$ 26,601</u> | <u>\$ 522,347</u> |

LANESBOROUGH REAL ESTATE INVESTMENT TRUST

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2016

13 Long-term debt

| | December 31 <u>2016</u> | December 31 <u>2015</u> |
|---|----------------------------|----------------------------|
| Secured debt | | |
| Mortgage loans (a) | \$ 192,674,077 | \$ 230,897,904 |
| Debentures (b) | 24,810,800 | 24,810,800 |
| Defeased liability (Note 11) | - | 2,520,859 |
| Revolving loan from 2668921 Manitoba Ltd. (c) | <u>22,300,000</u> | <u>7,100,000</u> |
| Total secured debt | 239,784,877 | 265,329,563 |
| Accrued interest payable | <u>2,610,724</u> | <u>1,139,300</u> |
| Unamortized transaction costs | | |
| Mortgage loans | (1,047,413) | (2,352,726) |
| Debentures | - | (685,797) |
| Defeased liability | - | (2,759) |
| Revolving loan from 2668921 Manitoba Ltd. | <u>(30,677)</u> | <u>(46,683)</u> |
| Total unamortized transaction costs | <u>(1,078,090)</u> | <u>(3,087,965)</u> |
| | <u>241,317,511</u> | <u>263,380,898</u> |
| Less current portion | | |
| Mortgage loans | (106,278,394) | (131,925,665) |
| Defeased liability | - | (2,520,859) |
| Revolving loan from 2668921 Manitoba Ltd. | (22,300,000) | (7,100,000) |
| Accrued interest payable | (2,610,724) | (1,139,300) |
| Unamortized transaction costs | <u>468,920</u> | <u>1,385,816</u> |
| Total current portion | <u>(130,720,198)</u> | <u>(141,300,008)</u> |
| | <u>\$ 110,597,313</u> | <u>\$ 122,080,890</u> |
| Current portion of unamortized transaction costs | | |
| Mortgage loans | \$ 438,243 | \$ 1,083,858 |
| Debentures | - | 252,516 |
| Defeased liability | - | 2,759 |
| Revolving loan | <u>30,677</u> | <u>46,683</u> |
| | <u>\$ 468,920</u> | <u>\$ 1,385,816</u> |

LANESBOROUGH REAL ESTATE INVESTMENT TRUST

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2016

13 Long-term debt (continued)

Normal principal installments and principal maturities at face value based on contractual obligations are as follows:

| Year ending December 31 | Mortgage Loans | | | Total Long- term Debt | Weighted average interest rate of long-term debt |
|----------------------------|-------------------------------------|-------------------------|----------------------|--------------------------|--|
| | Normal Principal Installments | Principal Maturities | Other Debt (1) | | |
| 2017 | \$ 3,133,570 | \$ 56,248,752 | \$ - | \$ 59,382,322 | 6.5 % |
| 2018 | 1,229,571 | 92,438,219 | 22,300,000 | 115,967,790 | 5.6 % |
| 2019 | 385,225 | 27,302,754 | - | 27,687,979 | 5.0 % |
| 2020 | 261,845 | - | - | 261,845 | 4.4 % |
| Thereafter | <u>1,303,667</u> | <u>10,370,474</u> | <u>24,810,800</u> | <u>36,484,941</u> | <u>4.8 %</u> |
| | <u>\$ 6,313,878</u> | <u>\$ 186,360,199</u> | <u>\$ 47,110,800</u> | <u>\$ 239,784,877</u> | <u>5.6 %</u> |

(1) Other debt includes a revolving loan with balance outstanding of \$22,300,000, maturing June 30, 2018, and Series G debentures with balance outstanding of \$24,810,800, due on June 30, 2022.

A forbearance agreement and four loan agreements have been negotiated with the lenders for five mortgage loans affecting five properties in Fort McMurray whereby the monthly debt service payments will be less than the interest expense for the balance of the mortgage term. The mortgages mature at various dates up to February 28, 2018. Over the period from December 31, 2016 to maturity, \$2,612,064 of accrued interest will be incurred and added to the outstanding mortgage principal.

LANESBOROUGH REAL ESTATE INVESTMENT TRUST

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2016

13 Long-term debt (continued)

(a) Mortgage loans

| | Weighted average interest rates | | Amount | |
|------------------------------|---------------------------------|---------------------|-----------------------|-----------------------|
| | December 31 2016 | December 31 2015 | December 31 2016 | December 31 2015 |
| First mortgage loans | | | | |
| Fixed rate | 5.1% | 4.6% | \$ 80,471,688 | \$ 125,497,028 |
| Variable rate | 6.1% | 6.9% | <u>107,209,774</u> | <u>87,994,589</u> |
| Total first mortgage loans | 5.6% | 5.5% | <u>\$ 187,681,462</u> | <u>\$ 213,491,617</u> |
| Second mortgage loans | | | | |
| Fixed rate | 11.8% | 11.8% | \$ 4,992,615 | \$ 4,500,000 |
| Variable rate | n/a | 10.4% | <u>-</u> | <u>12,906,287</u> |
| Total second mortgage loans | 11.8% | 10.7% | <u>\$ 4,992,615</u> | <u>\$ 17,406,287</u> |
| All mortgage loans | | | | |
| Fixed rate | 5.5% | 4.8% | \$ 85,464,303 | \$ 129,997,028 |
| Variable rate | 6.1% | 7.3% | <u>107,209,774</u> | <u>100,900,876</u> |
| Total mortgage loans | 5.8% | 5.9% | <u>\$ 192,674,077</u> | <u>\$ 230,897,904</u> |

As of December 31, 2016, the Trust was in default of five mortgage loans in the aggregate principal amount of \$65,119,595 related to eight properties in its Fort McMurray portfolio.

Additional information related to the default of mortgage loans is provided in Note 2: *Basis of presentation and continuing operations*.

All mortgages which have matured prior to the date of the Financial Statements have been repaid, renewed or refinanced, except for one mortgage loan in forbearance with a balance of \$25,170,364 and one mortgage loan with a balance of \$3,212,873 that are currently overholding past their maturity dates of February 28, 2017 and March 1, 2017, respectively.

Mortgage loans are secured by mortgage charges registered against specific investment properties and are secured by assignments of book debts and rents and by repayment guarantees.

LANESBOROUGH REAL ESTATE INVESTMENT TRUST

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2016

13 *Long-term debt (continued)*

(b) Debentures

The Series G debentures bear interest at 5.0% (2015 - 9.5%) and are due on June 30, 2022. Interest is accrued and is payable on the due date.

At any time prior to the maturity date, the Series G Debentures are redeemable, in whole or in part, at a price equal to the principal amount thereof, plus accrued and unpaid interest, from time to time at LREIT's sole option on not more than 60 days' and not less than 30 days' prior notice.

In the event that LREIT sells any of its properties, LREIT is required to use the net proceeds of such sales to redeem the Series G Debentures in whole or in part. Prior to making any redemption of the Series G Debentures, LREIT is required to use the net proceeds of such sales for the following purposes: (i) payment of all mortgage indebtedness relating to such properties; (ii) payment of all ordinary course expenses and liabilities relating to such properties; (iii) payment of all expenses relating to the cost of sale of such property; and (iv) repayment of any amounts owing to 2668921 Manitoba Ltd. under the revolving loan facility and any other amounts owing to 2668921 Manitoba Ltd. or its affiliates, including Shelter.

On June 22, 2016, the terms of the Series G debentures were amended to extend the maturity date of the debentures to June 30, 2022, to reduce the interest rate for the period commencing June 30, 2016 from 9.5% to 5.0%, and to defer all payments of interest to the amended maturity date.

Included in accrued interest payable under current portion of long-term debt at December 31, 2016 is a balance of \$1,798,783 (December 31, 2015 - nil) in regard to the deferred interest on the Series G debentures.

The amended terms were considered to be substantially different than the previous terms and the transaction was accounted for as an extinguishment of the original financial liability and the recognition of the new financial liability, resulting in the immediate amortization of \$625,180 of transaction costs.

On June 30, 2015, LREIT initiated a normal course issuer bid for the Series G debentures under which, the Trust is entitled to purchase up to \$2,470,080 of Series G debentures. The normal course issuer bid expired on June 29, 2016. During the period from January 1, 2016 to June 29, 2016, the Trust did not purchase any Series G debentures under the normal course issuer bid.

(c) Revolving loan

The Trust obtained a revolving loan from 2668921 Manitoba Limited (the parent company of Shelter). The revolving loan is for a three year term, maturing June 30, 2018, with a maximum balance of \$30,000,000. On July 1, 2016, the interest rate was reduced from 12% to 5%. On November 14, 2016, the maximum balance was increased from \$18,000,000 to \$30,000,000. Advances on the revolving loan are made at the discretion of 2668921 Manitoba Ltd. and the revolving loan is payable on demand.

LANESBOROUGH REAL ESTATE INVESTMENT TRUST

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2016

14 *Trade and other payables*

| | December 31 <u>2016</u> | December 31 <u>2015</u> |
|------------------|----------------------------|----------------------------|
| Accounts payable | \$ 2,390,614 | \$ 798,373 |
| Accrued payables | 506,655 | 588,348 |
| Prepaid rent | <u>310,265</u> | <u>348,880</u> |
| | <u>\$ 3,207,534</u> | <u>\$ 1,735,601</u> |

15 *Interest expense*

| | Year Ended December 31 | |
|--|------------------------|----------------------|
| | <u>2016</u> | <u>2015</u> |
| Mortgage loan interest | \$ 11,878,008 | \$ 15,772,616 |
| Revolving loan interest | 1,374,123 | 1,689,898 |
| Change in fair value of interest rate swap | - | 159,295 |
| Mortgage bond interest | - | 123,616 |
| Accretion of mortgage bonds | - | 213,774 |
| Debenture interest | 1,798,783 | 2,357,026 |
| Amortization of transaction costs | <u>4,025,672</u> | <u>2,955,980</u> |
| | <u>\$ 19,076,586</u> | <u>\$ 23,272,205</u> |

16 *Fair value adjustments*

Fair value adjustments consist of the following:

| | Year Ended December 31 | |
|---|------------------------|-----------------------|
| | <u>2016</u> | <u>2015</u> |
| Fair value adjustments - investment properties (Note 5) | \$ 9,278,305 | \$(92,005,738) |
| Fair value adjustments - investment properties held for sale (Note 12) | <u>2,367,099</u> | <u>4,561,889</u> |
| | <u>\$ 11,645,404</u> | <u>\$(87,443,849)</u> |

LANESBOROUGH REAL ESTATE INVESTMENT TRUST

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2016

17 *Per unit calculations*

| | Year Ended December 31 | |
|-------------------------------------|------------------------|------------------------|
| | <u>2016</u> | <u>2015</u> |
| Loss before discontinued operations | \$ (1,264,483) | \$ (96,394,897) |
| Loss from discontinued operations | <u>(465,641)</u> | <u>(2,370,746)</u> |
| Loss | <u>\$ (1,730,124)</u> | <u>\$ (98,765,643)</u> |
| | Year Ended December 31 | |
| | <u>2016</u> | <u>2015</u> |
| Weighted average number of units: | | |
| Units | 20,466,506 | 20,252,386 |
| Deferred units | <u>682,390</u> | <u>896,510</u> |
| Total basic and diluted | <u>21,148,896</u> | <u>21,148,896</u> |

18 *Units*

| | Year Ended December 31, 2016 | | Year Ended December 31, 2015 | |
|---|---------------------------------|----------------------|---------------------------------|----------------------|
| | <u>Units</u> | <u>Amount</u> | <u>Units</u> | <u>Amount</u> |
| Outstanding, beginning of year | 20,252,386 | \$125,641,529 | 20,252,386 | \$116,841,529 |
| Units issued on: | | | | |
| Payment of distribution | - | - | 67,692,308 | 8,800,000 |
| Consolidation of units | - | - | (67,692,308) | - |
| Redemption of deferred units (Note 20) | <u>304,934</u> | <u>-</u> | <u>-</u> | <u>-</u> |
| Outstanding, end of year | <u>20,557,320</u> | <u>\$125,641,529</u> | <u>20,252,386</u> | <u>\$125,641,529</u> |

Units issued on payment of distributions

As a result of realized capital gains, the Trust paid "special" distributions in the form of additional units on December 31, 2015. The distributions were followed by an immediate consolidation of units resulting in Unitholders holding the same number of units after the distributions as were held prior to the distributions.

LANESBOROUGH REAL ESTATE INVESTMENT TRUST

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2016

19 Unit option plan

The Trust may grant options to the Trustees, senior officers and consultants of the Trust. The maximum number of units reserved for issuance under the unit option plan and the deferred unit plan will be limited to 10% of the total number of issued and outstanding units. The Trustees shall set the exercise price at the time that an option is granted under the plan, which exercise price shall not be less than the discounted market price of the units as determined under the policies of the TSX on the date of grant. Options granted to Trustees vest immediately. With the exception of options granted on November 19, 2012, January 15, 2013 and May 19, 2014, which vested immediately, options granted to senior officers and consultants vest on a straight-line basis over five years. The options will have a maximum term of five years from the date of grant.

A summary of the status of the unit options and changes during the period is as follows:

| | Year Ended December-31-16 | | Year Ended December 31, 2015 | |
|--------------------------------|------------------------------|---------------------------------------|---------------------------------|---------------------------------------|
| | Units | Weighted Average Exercise Price | Units | Weighted Average Exercise Price |
| Outstanding, beginning of year | 446,000 | \$ 0.71 | 466,000 | \$ 0.72 |
| Cancelled, July 14, 2015 | - | - | (20,000) | 1.11 |
| Cancelled, July 10, 2016 | (20,000) | 0.60 | - | - |
| Cancelled, July 10, 2016 | (10,000) | 0.65 | - | - |
| Cancelled, December 12, 2016 | (176,000) | 0.34 | - | - |
| Outstanding, end of year | <u>240,000</u> | <u>\$ 0.99</u> | <u>446,000</u> | <u>\$ 0.71</u> |
| Vested, end of year | <u>240,000</u> | | <u>446,000</u> | |

At December 31, 2016 the following unit options were outstanding:

| Exercise price | Options outstanding | Options vested | Expiry date |
|----------------|---------------------|----------------|-------------------|
| \$ 0.60 | 40,000 | 40,000 | November 19, 2017 |
| 0.65 | 20,000 | 20,000 | January 15, 2018 |
| 1.11 | <u>180,000</u> | <u>180,000</u> | May 19, 2019 |
| | <u>240,000</u> | <u>240,000</u> | |

LANESBOROUGH REAL ESTATE INVESTMENT TRUST

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2016

20 *Deferred unit plan*

The Trust has adopted a deferred unit plan, under which, any trustee, officer, employee, or consultant employee of the Trust may elect to have their annual bonus, annual board retainer or board meeting fees payable to that person by the Trust paid, in whole or in part, in the form of deferred units. The number of deferred units received by a participant is determined by dividing the amount of the annual bonus, annual board retainer or board meeting fees, as applicable, to be paid in the form of deferred units on that date by the fair market value of the Trust's units.

Deferred units granted to Trustees vest immediately. Deferred units granted to participants other than Trustees vest 33% on the first anniversary of grant, 33% on the second anniversary of grant, and 34% on the third anniversary of grant. In the event of any change of control, any unvested deferred units shall vest upon the earlier of the next applicable vesting date and the date that is immediately prior to the date upon which the change of control is completed. The board shall have the discretion to vary the manner in which deferred units vest for any participant.

The deferred units credited to a participant (including deferred units that have not yet vested) vest immediately and are redeemable by the participant following termination other than for cause, retirement, or death. In the event that a participant is terminated for cause, only the deferred units that have vested shall be redeemable and any unvested deferred units shall be cancelled.

Whenever cash distributions are paid on the units of the Trust, additional deferred units will be credited to the participant based on the number of deferred units held, the amount of the distribution and the market value of a unit of the Trust on the date of the distribution. Additional deferred units shall vest at the same time and on the same basis as the deferred units in respect of which they are credited.

| | Year Ended December 31 | |
|---|------------------------|----------------|
| | 2016 | 2015 |
| Outstanding and vested, beginning of year | 896,510 | 896,510 |
| Redeemed during the year | (304,934) | - |
| Outstanding and vested, end of year | <u>591,576</u> | <u>896,510</u> |

All deferred units outstanding as of December 31, 2016 were fully vested.

LANESBOROUGH REAL ESTATE INVESTMENT TRUST

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2016

21 *Related party transactions*

Related party transactions have occurred in the normal course of operations and are measured at the exchange amount which is the amount established and agreed by the related parties. Shelter is a related party by virtue of the property management agreement and services agreement with the Trust and 2668921 Manitoba Ltd., the parent company to Shelter, is a related party as 2668921 Manitoba Ltd. is owned by a family member of an officer and Trustee of the Trust.

Property management agreement

The Trust has entered into a property management agreement with Shelter, the current term of which expires on December 31, 2024. Under the property management agreement, Shelter administers the day-to-day operations of the Trust's portfolio of investment properties, except for the seniors' housing complexes. The Trust pays property management fees equal to 4% of gross receipts from the investment properties owned by the Trust. In regard to commercial properties, Shelter is also entitled to leasing commissions on new leases of 3% to 5% of base rental payments and leasing commissions on renewal of 1 1/2% to 2 1/2% of base rental payments. Shelter is also entitled to tenant improvement and renovation fees equal to 5% of the total cost of such work. Property management fees are included in property operating costs; leasing fees and tenant improvement fees are capitalized to investment properties; and, during the period of major in-suite renovations or development, renovation fees are capitalized to the cost of buildings and properties under development.

The Trust incurred property management fees payable to Shelter of \$757,104 for the year ended December 31, 2016 (2015 - \$1,187,470).

Included in trade and other payables at December 31, 2016 is a balance of \$92,097 payable to Shelter (December 31, 2015 - \$87,442 receivable) in regard to outstanding property management fees.

Services agreement

The Trust has entered into a services agreement with Shelter, the current term of which expires on December 31, 2024. Under the services agreement, Shelter provides the Trust management and support services for the administration of the day-to-day activities of the Trust. The Trust pays service fees equal to 0.3% of the gross book value of the assets of the Trust, excluding cash, fair value gains (losses) and defeasance assets. Service fees are included in trust expense.

The Trust incurred service fees payable to Shelter of \$990,458 for the year ended December 31, 2016 (2015 - \$1,263,673).

LANESBOROUGH REAL ESTATE INVESTMENT TRUST

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2016

21 *Related party transactions (continued)*

Services fee and renovation fee for Lakewood Townhomes condominium sales program

The Trust has entered into an agreement with Shelter, in regard to the condominium sales program at Lakewood Townhomes. Under the agreement, Shelter administers the sales program and the completion of the in-suite renovations. The Trust pays a service fee equal to 5% of the gross sales proceeds and Shelter is responsible for the payment of a fee to an external real estate broker for providing brokerage services. If it is necessary to increase the fee to the external real estate broker due to market conditions, the fee payable to Shelter increases by the amount of the increase in the rate. The Trust also pays a renovation fee equal to 5% of the cost of the in-suite upgrade costs for the condominium sales program.

The Trust incurred service fees payable to Shelter of \$19,425 for the year ended December 31, 2016 (2015 - nil).

Financing

Revolving loan

On January 1, 2014, the Trust had a \$15 Million revolving loan facility from 2668921 Manitoba Ltd. for general operating purposes. The revolving loan facility was increased to \$18.0 Million on July 1, 2015 and to \$30.0 Million effective November 14, 2016.

A summary of the terms for the revolving loan facility from October 1, 2014 is provided in the following chart.

| <u>Revolving Loan Term</u> | | <u>Renewal Fees</u> | <u>Interest Rate</u> | <u>Maximum Interest Charge</u> | <u>Maximum Loan Commitment</u> |
|----------------------------|-------------------|---------------------|----------------------|--------------------------------|--------------------------------|
| <u>From</u> | <u>To</u> | | | | |
| October 1, 2014 | June 30, 2015 | \$ 25,000 | 12.00 % | \$ 1,375,000 | \$ 15,000,000 |
| July 1, 2015 | June 30, 2016 | 25,000 | 12.00 % | 6,480,000 * | 18,000,000 |
| July 1, 2016 | November 13, 2016 | - | 5.00 % | 6,480,000 * | 18,000,000 |
| November 14, 2016 | June 30, 2018 | - | 5.00 % | 6,480,000 * | 30,000,000 |

* Notwithstanding the amendments to the revolving loan facility subsequent to July 1, 2015, the maximum interest charge allowable for the three-year term from July 1, 2015 to June 30, 2018 is \$6,480,000.

During the year ended December 31, 2016, the Trust received advances of \$24,650,000 (2015 - \$9,804,000) and repaid advances of \$9,450,000 (2015 - \$17,204,000) against the revolving loan, resulting in a balance of \$22,300,000 (December 31, 2015 - \$7,100,000). The revolving loan balance is included in current portion of long-term debt.

Interest on the revolving loan of \$1,374,123 for the year ended December 31, 2016 (2015 - \$1,689,898) is included in interest expense.

LANESBOROUGH REAL ESTATE INVESTMENT TRUST

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2016

21 *Related party transactions (continued)*

Financing (continued)

Revolving loan (continued)

The loan is secured by mortgage charges against the title of the remaining seniors' housing complex and the assignment of a vendor take-back mortgage.

The revolving loan facility was considered and approved by the independent Trustees.

Nelson Ridge second mortgage loan

On March 31, 2016, 2668921 Manitoba Ltd. purchased the Nelson Ridge second mortgage loan in the amount of \$4,992,615, inclusive of accrued interest, with an interest rate of 11.75% and maturity date of November 1, 2016.

Immediately following the purchase, 2668921 Manitoba Ltd. extended the maturity date to March 31, 2017 and waived the requirement to pay interest until the amended maturity date. The amended mortgage loan terms provide for the deferred interest to be capitalized to the principal balance of the mortgage loan.

Shelter advances

During the year ended December 31, 2016, Shelter advanced \$650,000 (2015 - \$15,615,000) on an interest-free basis as an interim funding measure. The Trust made repayments of \$650,000 (2015 - \$15,615,000), resulting in an outstanding balance of nil at December 31, 2016 (December 31, 2015 - nil).

Key management compensation

Key management personnel are those persons having authority and responsibility for planning, directing and controlling the activities of the Trust, directly or indirectly. The Trust does not pay any compensation directly to its key management personnel, other than securities-based compensation under the unit option plan. The services are provided to the Trust by Shelter Canadian Properties Limited pursuant to the Services Agreement. The estimated aggregate compensation for those services under the agreement for the year ended December 31, 2016 was \$314,000 (2015 - \$564,000).

Guarantees

Obligations, including certain mortgage loans payable, have been secured, guaranteed or indemnified by Shelter and/or its parent company, 2668921 Manitoba Ltd. No fees were charged to the Trust in regard to the guarantees.

LANESBOROUGH REAL ESTATE INVESTMENT TRUST

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2016

22 *Financial instruments and risk management*

Risk management

In the normal course of business, the Trust is exposed to financial risk that arises from its indebtedness, including fluctuations in interest rates and in the credit quality of its tenants. Management's involvement in operations helps identify risks and variations from expectations. As a part of the overall operation of the Trust, management strives to avoid undue concentrations of risk. The Trust manages the risks, as follows:

Liquidity risk - defaults

The lender of five mortgage loans on eight properties with an aggregate principal balance of \$65,119,595 that were previously in default of debt service payments maintains that there are service fees outstanding with respect to these mortgage loans and that until such fees are paid the loans will remain in default. As a result of the lender's position, the financial statements as at December 31, 2016 reflect such mortgage loans as being in default. Management expects that an agreement with respect to the servicing fees will be negotiated and any default remedied. In the interim, LREIT continues to meet the debt service obligations of these mortgages and the lender has taken no action to enforce the loan. In the event that full repayment is demanded on the mortgage loans in default as of the date of this report, the Trust would be unable to satisfy these obligations with its current resources.

Liquidity risk - debt maturities

Liquidity risk arises from the possibility that the Trust will not have sufficient debt or equity capital available to refinance its debt as it matures or to meet its other obligations as they become due. Should the Trust default on its debt obligations debt maturities may be accelerated by the lenders.

Liquidity risk is compounded by the material uncertainty that exists as of the date of this report with respect to the Trust's ability to remain a going concern. Continuation of the Trust's operations into the foreseeable future is contingent upon a combination of events and/or conditions that are subject to material uncertainty and include, but are not limited to: the willingness and ability of Shelter and its parent company, 2668921 Manitoba Ltd., to provide additional advances under the revolving loan facility and/or provide other forms of financial support to the Trust; the willingness and ability of the Trust's lenders to participate in a restructuring of the Trust's debt to the degree and for the duration necessary to allow LREIT to stabilize its operations; the Trust's ability to renew or refinance debt as it matures; the timing and extent of a recovery of the Fort McMurray rental market, which in turn is highly dependent on the timing and extent of a recovery in oil prices and in the near term is also dependent on the demand for rental accommodations during the post-fire rebuild; the improvement of cash flows from operations and, in particular, the operating cash flow from the Fort McMurray portfolio; and, ability of LREIT to complete additional property sales at prices which exceed the indebtedness related to such properties.

Liquidity risk is mitigated by the ongoing monitoring activities of the Trust's management; open communication with the Trust's lenders; expansion of the Trust's divestiture program; and the staggering of mortgage maturity dates over a number of years.

As at December 31, 2016, the weighted average term to maturity of the fixed rate mortgages on investment properties is 2.4 years (December 31, 2015 - 3.0 years).

LANESBOROUGH REAL ESTATE INVESTMENT TRUST

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2016

22 *Financial instruments and risk management (continued)*

Liquidity risk - debt maturities (continued)

The repayment obligations in regard to the financial liabilities of the Trust, at face value, are as follows:

| December 31, 2016 | Long-term Debt Obligations (1) | Other Payables (2) | Total |
|-------------------|-----------------------------------|-----------------------|----------------|
| | (Note 13) | | |
| 2017 | \$ 59,382,322 | \$ 7,347,368 | \$ 66,729,690 |
| 2018 | 115,967,790 | - | 115,967,790 |
| 2019 | 27,687,979 | - | 27,687,979 |
| 2020 | 261,845 | - | 261,845 |
| Thereafter | 36,484,941 | - | 36,484,941 |
| | \$ 239,784,877 | \$ 7,347,368 | \$ 247,132,245 |

(1) If the lenders of the five mortgage loans that are in default as of the date of this report demanded repayment during 2017 and the chart above was adjusted to reflect the repayments, the total long-term debt due in 2017 would increase to \$105,879,797, the total long-term debt due in 2018 would decrease to \$96,907,642, the total long-term debt due in 2019 would decrease to \$250,652, and the total long-term debt due in 2020 and beyond would remain the same.

(2) Other payables include trade and other payables, accrued interest payable and deposits from tenants.

Interest rate risk

Interest rate risk arises from debt financing including the risk that the Trust will not be able to refinance the mortgage loans with terms as favourable as those of existing mortgage loans. The risk is minimized by having mortgage loans on fixed term arrangements. In addition, the maturity dates of the mortgages are staggered over a number of years to reduce the exposure in any one year. At December 31, 2016 the percentage of fixed rate mortgage loans to total mortgage loans was 44% (December 31, 2015 - 56%).

The Trust has variable rate mortgage loans on investment properties totaling \$107,209,774, or 56% of the total mortgage loans at December 31, 2016 (December 31, 2015 - 44%). Should interest rates change by 1%, interest expense would change by \$1,072,098 per year.

As at December 31, 2016, the Trust has total mortgage principal maturities on investment properties which mature on or prior to December 31, 2019 of \$180,416,421 representing 93% of total mortgage loans. Should the amounts be refinanced upon maturity at an interest rate differential of 1%, interest expense would change by \$1,804,164 per year.

With the exception of the interest rate swap arrangement eliminated in the first quarter of 2015, the Trust has not traded in derivative financial instruments.

LANESBOROUGH REAL ESTATE INVESTMENT TRUST

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2016

22 *Financial instruments and risk management (continued)*

Credit risk

Credit risk arises when the Trust has a risk of loss resulting from a default by third parties to an obligation.

Credit risk arises from the possibility that tenants may be unable to fulfil their lease commitments. The maximum exposure to credit risk is equal to the carrying value of the financial assets. The Trust has credit policies to address credit risk that include the analysis of financial position and credit history of a prospective tenant and by obtaining security deposits whenever permitted by legislation. An allowance for doubtful accounts or other impairment provisions are established based upon factors surrounding credit risk, historical trends and other information.

Rent is past due when a tenant has failed to make a payment when contractually due. The following is an aging of rent receivable past due and a reconciliation of allowance for doubtful accounts:

| | December 31 <u>2016</u> | December 31 <u>2015</u> |
|--|---------------------------------------|----------------------------|
| <u>Rent receivable overdue:</u> | | |
| 0 to 30 days | \$ 76,506 | \$ 51,497 |
| 31 to 60 days | 55,348 | 4,562 |
| More than 60 days | <u>171,519</u> | <u>42,795</u> |
| | <u>\$ 303,373</u> | <u>\$ 98,854</u> |
| | | |
| | Year Ended December 31 <u>2016</u> | <u>2015</u> |
| Balance, beginning of year | \$ 31,502 | \$ 18,789 |
| Amount charged to bad debt expense relating to impairment of rent receivable | 126,207 | 50,998 |
| Amounts written off as uncollectible | <u>(47,961)</u> | <u>(38,285)</u> |
| Balance, end of year | <u>\$ 109,748</u> | <u>\$ 31,502</u> |
| | | |
| Amount charged to bad debts as a percent of rentals from investment properties | 0.69% | 0.17% |

The Trust continues to guarantee certain debt assumed by purchasers in connection with past dispositions of properties, and will remain liable until such debts are extinguished or the lenders agree to release the Trust's covenants. At December 31, 2016, the estimated amount of debt subject to such guarantees, and therefore the maximum exposure to credit risk, is \$29,312,604 (December 31, 2015 - \$45,382,027) which expires between 2017 and 2022 (December 31, 2015 - expires between 2016 and 2022). There have been no defaults by the primary obligor for debts on which the Trust has provided its guarantees, and as a result, no contingent loss on these guarantees has been recognized in these consolidated financial statements.

Credit risks arise in the event that these parties default on repayment of their debt since they are guaranteed by the Trust. These credit risks are mitigated as the Trust has recourse under these guarantees in the event of a default by the borrowers, in which case the Trust's claim would be against the underlying real estate investments.

LANESBOROUGH REAL ESTATE INVESTMENT TRUST

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2016

22 *Financial instruments and risk management (continued)*

Market risk

Market risk is the risk that the fair values of financial instruments will fluctuate because of changes in market prices. The Trust does not have financial instruments that are affected by changes in market prices.

Currency risk

Currency risk is the risk that changes in foreign exchange rates may have an effect on future cash flows associated with financial instruments. The Trust does not have any transactions denominated in foreign currency and is not exposed to foreign currency risk.

Other price risk

Other price risk is the risk that changes in market prices, including commodity or equity prices, will have an effect on future cash flows associated with financial instruments. The cash flows associated with the financial instruments of the Trust are not exposed to other price risk.

Fair values

A comparison of the carrying value and fair value of the financial instruments of the Trust is provided below.

| | Carrying Value | | Fair Value | |
|------------------------------|---------------------|---------------------|---------------------|---------------------|
| | December 31 2016 | December 31 2015 | December 31 2016 | December 31 2015 |
| Financial assets | | | | |
| Defeasance assets | \$ - | \$ 2,580,343 | \$ - | \$ - |
| Restricted cash | 2,650,066 | 2,850,478 | 2,127,195 | 2,192,702 |
| Cash | 706,768 | 407,513 | 706,768 | 407,513 |
| Rent and other receivables | 394,131 | 419,815 | 394,131 | 419,815 |
| Deposits | 186,172 | 558,108 | 186,172 | 558,108 |
| Financial liabilities | | | | |
| Mortgages loans | 192,674,077 | 230,897,904 | 209,179,279 | 232,347,987 |
| Debentures | 24,810,800 | 24,810,800 | 5,830,338 | 11,901,341 |
| Defeased liability | - | 2,520,859 | - | - |
| Trade and other payables | 3,207,534 | 1,735,601 | 3,207,534 | 1,735,601 |
| Deposits from tenants | 1,529,110 | 1,510,790 | 1,529,110 | 1,510,790 |

The fair value of the financial assets and liabilities are included as an estimate of the amount at which the instrument could be exchanged in a current transaction between willing parties, other than in a forced or liquidation sale. With the exception of mortgage bonds and debentures, the fair value of financial instruments were estimated using valuation methods that are classified as level 2 of the fair value hierarchy as the inputs are directly or indirectly observable market data using the following methods and assumptions:

LANESBOROUGH REAL ESTATE INVESTMENT TRUST

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2016

22 *Financial instruments and risk management (continued)*

Fair values (continued)

- Cash, rent and other receivables, deposits, trade and other payables and deposits from tenants approximate their carrying value due to the short-term maturities of these instruments.
- Restricted cash is estimated by discounting expected future cash flows using current market interest rates. Tenant security deposits included in restricted cash approximate their carrying value.
- The defeasance assets and the defeased liability have a fair value of nil on a net basis as there was no cash flow impact to the Trust from the defeasance assets or defeased liability.
 - The fair value of floating rate borrowings is estimated by discounting expected cash flows using rates currently available for debt or similar terms and remaining maturities. Given the variable interest rate, the fair value approximates the carrying value before deducting unamortized transaction costs.
 - The fair value of the fixed rate borrowings is estimated by discounting expected future cash flows using current market interest rates and yield curve over the remaining term of the instrument. The current market interest rates used to calculate the fair value range between 3.88% and 4.96%.
- The fair value of debentures is based on quoted market prices. The valuation method is classified as level 1 of the fair value hierarchy as the inputs are from an active market.

23 *Management of capital*

The capital structure of the Trust is comprised of the following:

| | <u>December 31 2016</u> | <u>December 31 2015</u> |
|---|-----------------------------|-----------------------------|
| Mortgage loans * | \$191,626,664 | \$228,545,178 |
| Debentures * | 24,810,800 | 24,125,003 |
| Revolving loan from 2668921 Manitoba Ltd. * | 22,269,323 | 7,053,317 |
| Deficit | <u>(4,605,143)</u> | <u>(2,875,019)</u> |
| | <u>\$234,101,644</u> | <u>\$256,848,479</u> |

* Amounts are inclusive of unamortized transaction costs.

The Trust manages capital in order to maintain its ability to continue as a going concern and to ensure an appropriate balance of risk and return.

LANESBOROUGH REAL ESTATE INVESTMENT TRUST

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2016

23 ***Management of capital (continued)***

The overall capital management strategy addresses the following considerations:

- The equity component of acquired properties is primarily funded from the proceeds of trust units, debentures or other securities of the Trust.
- Mortgage debt financing is arranged to optimise the leveraged returns from the real estate portfolio.
- Total mortgage debt financing is maintained within the overall debt limits as established by the Declaration of Trust. The Declaration of Trust provides for mortgage indebtedness of the Trust up to 75% of the appraised value of all properties.
- Whenever possible, the Trust will utilize fixed rate debt financing.
- Mortgage due dates are structured to reflect the properties being financed and debt maturity dates will be staggered, to the extent possible, in order to reduce refinancing risk.
- The Trust is undertaking a divestiture program targeting the sale of assets to help sustain operations.

The Trust monitors capital from time-to-time using a variety of measures. Monitoring procedures are performed as a part of the overall management of operations and are performed with the goal of enhancing the ability of the Trust to access capital and/or reduce the cost of capital.

In order to maintain or adjust the capital structure the Trust may (i) issue units, debentures or mortgage debt and other securities, such as trust unit purchase warrants; (ii) adjust the amount of distributions (if any) paid to unitholders; (iii) return capital to unitholders; (iv) purchase units, debentures or trust unit purchase warrants; and/or (v) reduce debt.

Market requirements for attracting capital may vary in ways that the Trust may not be able to accurately predict.

24 ***Segmented financial information***

Operating segments are established on a geographic basis comprised of properties located in Fort McMurray and properties located in other areas ("Other Investment Properties"). An operating segment is also established for Investment Properties Held for sale and/or sold. Prior period results have been restated to reflect these segments.

Revenue is primarily derived from the operations of residential real estate comprised of multi family rental properties.

LANESBOROUGH REAL ESTATE INVESTMENT TRUST

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2016

24 *Segmented financial information (continued)*

Year ended December 31, 2016:

| | Investment Properties | | | Trust | Total |
|---|-----------------------|-------------|---------------------------|-------------|-------------|
| | Fort McMurray | Other | Held for sale and/or sold | | |
| Rental revenue | 13,262,742 | 1,631,872 | 3,433,598 | - | 18,328,212 |
| Property operating costs | 8,085,890 | 1,067,768 | 1,360,267 | - | 10,513,925 |
| Net operating income | 5,176,852 | 564,104 | 2,073,331 | - | 7,814,287 |
| Interest income | 12,906 | 1,189 | 4,287 | 131,194 | 149,576 |
| Interest expense | 11,898,758 | 536,098 | 2,692,483 | 3,949,247 | 19,076,586 |
| Income (loss) before discontinued operations | 3,965,768 | (1,353,978) | 1,811,058 | (5,687,331) | (1,264,483) |
| Cash from (used in) operating activities | (1,620,035) | 19,611 | 1,154,332 | (3,079,418) | (3,525,510) |
| Cash from (used in) financing activities | 3,297,374 | 11,625 | (10,599,807) | 609,997 | (6,680,811) |
| Cash from (used in) investing activities | (1,668,245) | 2,358 | 9,593,364 | 2,578,099 | 10,505,576 |
| Total assets excluding discontinued operations (Note 12) at December 31, 2016 | 188,686,260 | 12,737,785 | 31,932,743 | 4,616,496 | 237,973,284 |

Year ended December 31, 2015:

| | Investment Properties | | | Trust | Total |
|---|-----------------------|------------|---------------------------|-------------|--------------|
| | Fort McMurray | Other | Held for sale and/or sold | | |
| Rental revenue | 17,052,331 | 1,935,784 | 11,227,109 | - | 30,215,224 |
| Property operating costs | 8,090,681 | 1,119,567 | 4,853,110 | - | 14,063,358 |
| Net operating income | 8,961,650 | 816,217 | 6,373,999 | - | 16,151,866 |
| Interest income | 16,140 | 2,942 | 8,913 | 59,003 | 86,998 |
| Interest expense | 14,787,078 | 477,026 | 3,060,997 | 4,947,104 | 23,272,205 |
| Income (loss) before discontinued operations | (86,506,837) | (904,747) | (2,281,416) | (6,701,897) | (96,394,897) |
| Cash from (used in) operating activities | (3,935,625) | 316,949 | 2,484,619 | (5,884,993) | (7,019,050) |
| Cash from (used in) financing activities | 3,434,271 | (76,570) | (34,253,160) | 5,627,640 | (25,267,819) |
| Cash from (used in) investing activities | (341,468) | (280,133) | 31,198,002 | 154,246 | 30,730,647 |
| Total assets excluding discontinued operations (Note 12) at December 31, 2015 | 176,920,334 | 14,059,384 | 61,651,889 | 3,059,038 | 255,690,645 |

During 2016, one property previously included in the Fort McMurray segment was reclassified as Held for sale. The 2015 segmented financial information has been restated to reflect the reclassification.

25 *Commitments*

Management Contracts

The Trust has retained the following third party manager to provide on-site management services to the seniors' housing complex:

| Property | Manager | Term Expiring |
|-----------------------|---------------------------|------------------|
| Chateau St. Michael's | Integrated Life Care Inc. | October 31, 2017 |

LANESBOROUGH REAL ESTATE INVESTMENT TRUST

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2016

26 Contingencies

In the normal course of operations, the Trust will become subject to a variety of legal and other claims. Management and legal counsel evaluate all claims on their apparent merits, and an estimate of the costs to satisfy such claims is recorded. Although the outcome of legal and other claims are not reasonably determined, management believes that any such outcome will not be material.

27 Subsequent events

Sale of condominium unit at Lakewood Townhomes

Subsequent to December 31, 2016, LREIT sold one condominium unit at Lakewood Townhomes for gross proceeds of \$360,000. The sale resulted in net cash outflow of \$99,802 after selling costs of \$22,063 and mortgage loan repayment of \$441,635.

Revolving loan

Subsequent to December 31, 2016, the Trust received advances of \$2,600,000 and repaid nil on the revolving loan, resulting in a balance of \$24,900,000 as of the date of the Financial Statements.